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Exam : **AP-220**

Title : Order Management Developer
Accredited Professional

Vendor : Salesforce

Version : DEMO

NO.1 When using Flow Builder for integration, what features enhance its functionality? (Choose two)

- A. Conditional logic for decision-based workflows
- B. Real-time execution of integrations
- C. Batch processing of large data volumes
- D. Automatic error handling and debugging

Answer: A,B

NO.2 What is the purpose of implementing Apex Actions in Salesforce Order Management?

- A. To create reusable components callable in Flows or Lightning Web Components
- B. To automate batch processing for large data volumes
- C. To replace existing workflows with custom scripts
- D. To manage static configurations for order approvals

Answer: A

NO.3 Which feature is most suitable for implementing advanced business rules in Salesforce Order Management?

- A. Apex Triggers with error handling
- B. Static Workflows and Approval Processes
- C. Command Line Interface (CLI) scripts
- D. Salesforce Reports and Dashboards

Answer: A

NO.4 Which Salesforce feature is commonly used for real-time data updates in third-party integrations?

- A. Platform Events
- B. Apex Scheduler
- C. Data Loader
- D. Static Templates

Answer: A

NO.5 What are the key steps for setting up Omnichannel Inventory in Salesforce Order Management? (Choose two)

- A. Define inventory locations and hierarchies
- B. Migrate inventory data using Salesforce CLI exclusively
- C. Configure real-time updates for inventory levels
- D. Automate inventory updates using manual scripts

Answer: A,C

NO.6 What is the role of fungible Apex in Salesforce Order Management?

- A. To create reusable actions callable in multiple contexts
- B. To automate legacy system decommissioning
- C. To replace declarative workflows with custom code

D. To prioritize batch processing for historical data

Answer: A

NO.7 What is the role of triggers in Salesforce Order Management integrations?

A. To automate workflows based on specific object events

B. To handle batch processing of large datasets

C. To replace external APIs for data synchronization

D. To generate static reports for inventory updates

Answer: A

NO.8 How can you categorize proposed integrations in Order Management?

A. By prioritizing those that are easiest to implement

B. By assessing their business value and feasibility

C. By avoiding integrations that require custom development

D. By migrating all existing systems into Salesforce

Answer: B

NO.9 How can Batch Apex be used to enhance Order Management workflows? (Choose two)

A. Processing large datasets efficiently without governor limits

B. Automating legacy system updates for new orders

C. Reducing processing time for bulk orders

D. Replacing all real-time integrations with batch jobs

Answer: A,C