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Exam : **646-580**

Title : Advanced Security for
Account Managers - ASAM

Vendors : Cisco

Version : DEMO

NO.1 Cisco's security solutions allow organizations to protect productivity gains, reduce overall operating costs and enable mission critical deployment of new and existing technologies. Which government regulation makes it possible to sell a Cisco Security Solution to companies collecting financial information?

- A. HIPAA
- B. AS/NZS 4360
- C. BS7799/ISO 17799
- D. GLBAct

Answer: D

NO.2 Which threat can be traced back to the application abuse pain point?

- A. Day Zero worms and viruses
- B. unauthorized user access
- C. protocol manipulation
- D. operational complexities
- E. DoS attacks

Answer: C

NO.3 In which two ways does a Cisco solution directly reduce the cost of operation? (Choose two.)

- A. by minimizing the number of vendors that supply security
- B. by improving competitive advantage
- C. by reducing overall management complexity
- D. by addressing security pain points
- E. by avoiding information theft

Answer: A,C

NO.4 Which two of these statements describe why it is important to have a proactive security solution

when dealing with data centers and security? (Choose two.)

- A. Applications being attacked account for 75 percent of network downtime.
- B. Data centers are becoming more virtual and automated.
- C. Data center traffic is inherently secure.
- D. Data center traffic is decreasing.
- E. Attacks are becoming more sophisticated.

Answer: B,E

NO.5 How do you begin a meaningful security discussion with a customer?

- A. Identify customer security needs and assets that need protection.
- B. Discuss individual products such as the firewall.
- C. Install security agents and IPS.
- D. Explain that there are many products that will meet customer needs.

Answer: A

NO.6 Which two of these best describe how the Cisco Lifecycle Services approach provides value for

partners? (Choose two.)

- A. improves network availability
- B. reduces risk in deploying and supporting technologies
- C. increases ROI
- D. improves customer satisfaction ratings
- E. increases staff productivity

Answer: B,D

NO.7 What are two outcomes of preparing for the business requirements workshop? (Choose two.)

- A. defining detailed customer requirements
- B. aligning the solution with customer business needs
- C. discovering which requirements conflict with the solution
- D. defining stakeholders

Answer: A,D

NO.8 You are meeting with a customer who is concerned about remote employees connecting to the

network with infected systems and spreading infection across the corporate network. How should you position the Cisco SDN with this customer?

- A. The Cisco Self-Defending Network provides technologies that have intelligent insight into what is running on computers, so there is no possible way for remote employees to connect to the network with infected systems.
- B. The Cisco Self-Defending Network is adaptive, distributing security technologies throughout every segment of the network to enable every network element as a point of defense.
- C. The Cisco Self-Defending Network includes NAC, which evaluates devices that may not have the latest antivirus software or operating system patch, and either denies access to those devices or quarantines them.
- D. The Cisco Self-Defending Network includes integration, which enables a more proactive response to threats with greater operational efficiency through the consolidation of multiple security services on the devices.

Answer: C

NO.9 How does business case alignment improve the overall success of network integration? (Choose two.)

- A. by increasing customer satisfaction
- B. by recommending change to the customer
- C. by defining project milestones
- D. by assessing the realization of ROI and other benefits of the security system
- E. by assessing the current state of customer operations

Answer: B,D

NO.10 How does the Cisco Security Agent work in conjunction with third-party antivirus software?

- A. Cisco Security Agent checks the status of third-party antivirus software and makes a decision about compliance.
- B. Cisco Security Agent checks the status of third-party antivirus software and forwards it to the third-party antivirus policy server.
- C. Cisco Security Agent checks the status of third-party antivirus software and forwards it to the policy server (ACS).
- D. Cisco Security Agent enhances the security by sandboxing the applications and the system in addition to the antivirus protection offered by the antivirus software.
- E. Cisco Security Agent makes the antivirus software superfluous.

Answer: D